

LOS  CABOS

LOS CABOS SPECIALIST



LOS CABOS
SPECIALIST



CONGRATULATIONS

On becoming a Los Cabos Specialist! Being part of this select group of agents, various hotels offer you and your clients a series of benefits and amenities.

Please consider that before using them, you must contact the hotel directly and identify yourself as a Los Cabos Specialist.

Thank you for your enthusiasm and for being an essential promoter of this amazing destination.

BARCELÓ GRAN FARO LOS CABOS

BENEFITS FOR TRAVEL AGENT

- 1 complementary night for every 10 rooms booked
- Special amenity.

TERMS AND CONDITIONS

Minimum for 5 nights stay, subject to availability valid from August 17th to October 15th, 2021.

BENEFITS GUEST (CLIENT)

- Up grade to the next category.

TERMS AND CONDITIONS

·minimum for 5 nights stay, subject to availability valid from August 17th to October 15th, 2021.

BREATHLESS CABO SAN LUCAS

BENEFITS

- Welcome amenity for reservations confirmed by the agent.
- Special rate for the travel agent reservation.
- Access to the Preferred / Xhale Lounge for the travel agent throughout their stay.
- One access per stay to the hydrotherapy area in the Spa.

TERMS AND CONDITIONS

Amenity from the Chef. Special rate by contacting the reservations department directly. For access to hydrotherapy, prior reservation is required.

CABO AZUL RESORT

BENEFITS FOR TRAVEL AGENT

10 % commission with opportunity to increase up to 15%.

TERMS AND CONDITIONS

Subject to availability and black out dates.

BENEFITS FOR GUEST (CLIENT)

Early check in and/or late check out, complementary view upgrade, all this based on request and availability.

TERMS AND CONDITIONS

Based on request and availability.

CASA DEL MAR BOUTIQUE RESORT

BENEFITS FOR TRAVEL AGENT

15% commission / Welcome amenity upon guest arrival on behalf of Travel Agent.

TERMS AND CONDITIONS

15% commission based on a min of 3 nights stay / Welcome amenity average cost \$ 30.00 usd.

BENEFITS DESCRIPTION

Complimentary upgrade next category / \$ 100.00 usd resort Credit.

TERMS AND CONDITIONS

Upgrade based on availability / Usd Credit on F&B charges min stay 3 nights American Holidays).

CASA DORADA LOS CABOS RESORT & SPA

BENEFITS FOR TRAVEL AGENT

Complimentary upgrade from Junior Suite to One Bedroom Suite 30% discount for food & beverage consumption.

TERMS AND CONDITIONS

Upgrade based on availability with a 3 night minimum stay. Special discount is per room per stay. Discount is non refundable, non redeemable for cash or transferable. Discount not combinable with other promotions or benefits.

BENEFITS GUEST (CLIENT)

Welcome amenity on behalf of travel agent
20% discount for food & beverage consumption.

TERMS AND CONDITIONS

- Welcome amenity is one per room per stay at hotel discretion.
- Special discount is per room per stay.
- Discount is non refundable, non redeemable for cash or transferable.
- Discount not combinable with other promotions or benefits.

CITY EXPRESS CABO SAN LUCAS

BENEFITS

1 free night per every 5 rooms sold.

BENEFITS DESCRIPTION

You can get 1 free night for yourself per every 5 rooms sold in City Express Plus or City Express Suites Los Cabos. To be able to win, you have to register in CityPremios <https://www.cityexpress.com/en/rewards>

TERMS AND CONDITIONS

Black out dates may apply.



CABO VILLAS

BENEFITS

- 4 Resort Passes (2 double passes)
- Day Pass for 2 people (includes \$20USD credit on F&B) or 30 minutes circuit at Relaxation Zone of Spa Ritual (Sauna, Steam, Jacuzzi, Pressure Shower).
- Upgrade upon availability with Welcome Amenities.
- Welcome Amenity and welcome letter on behalf of Travel Agent.

BENEFITS DESCRIPTION

- Day Pass for 2 people
- Reserved poolside lounge chair & umbrella.
- Outdoor pools.
- Pool Towels.
- Poolside Food & Drinks Service.
- \$20USD per person F&B Credit on WetBar or Aleta Restaurant.
- 20% Discount on SPA Services.
- Complimentary WiFi.
- Complimentary Valet Parking.
- 30 minutes circuit at Relaxation Zone of Spa Ritual.

- Steaming Room Access.
- Sauna Room Access.
- 1 Hot tubs (inside SPA).
- Pool Access.
- Pressure shower.
- SPA Lockers.
- Pool Towels.
- 10% Discount at Aleta Restaurant & WetBar.
- 20% Discount on SPA Services.
- Upgrade upon availability with Welcome Amenities.

- Free Upgrade to next category booked (based on availability at check in).
- Sparkling wine & chocolates upon arrival.

Welcome Amenity and welcome letter on behalf of Travel Agent

- Sparkling wine & chocolates upon arrival, plus welcome letter on Travel Agent's behalf.

TERMS AND CONDITIONS

Only in which the agent will use the benefit of the Day Pass and the Spa Circuit, which give me a maximum of 30 min for a site inspection and applies for 2 pax.

DREAMS LOS CABOS SUITES GOLF RESORT & SPA

BENEFITS FOR TRAVEL AGENT

- Special rate for Travel Agent reservation.
- Access to the Preferred Club Lounge for the Travel Agent during the entire stay.

TERMS AND CONDITIONS

- Valid by contacting the Hotel Reservations department directly.
- Applies for maximum 1 reservation and subject to availability and stop sells. The Travel agent must be the guest in the room.

- Applies for the agent + 1 companion.

BENEFITS FOR GUEST (CLIENT)

- Welcome amenity for the reservations confirmed by the certified Travel Agent.
- One complimentary access per stay to the Hydroteraphy area in the Spa.

TERMS AND CONDITIONS

- Amenity at hotel discretion, not combinable with other promotions.
- One per stay for maximum 2 persons of the reservation, subject to availability, not combinable with other promotions.

GARZA BLANCA RESORT & SPA LOS CABOS

BENEFITS

Up to 35% discount from resort website best available rate, Welcome amenity in suite and Hidrotherapy at Imagine Spa.

BENEFITS DESCRIPTION

Discount on rooms may vary depending on the days of stay. Unlimited Hidrotherapy circuit access will be provided.

TERMS AND CONDITIONS

Discount on rooms is subject to availability for the selected dates. Welcome amenity is subject to the Chef's selection. Hidrotherapy access applies to all room occupants, this service will require a previous reservation per person.

GRAND VELAS LOS CABOS

BENEFITS FOR TRAVEL AGENT

Special Amentiy on behalf of Travel Advisor upon arrival (Average cost of \$35 USD).

TERMS AND CONDITIONS

Requests for a personalized amenity with written welcome note needs at least 24 hrs notice. .

BENEFITS FOR GUEST (CLIENT)

TERMS AND CONDITIONS

Upon availability and not guaranteed at booking time.

HACIENDA ENCANTADA RESORT & RESIDENCES

BENEFITS

\$100USD Resort Credit.

BENEFITS DESCRIPTION

Enjoy a \$100USD resort credit when booking more than 3 nights / any room category.

TERMS AND CONDITIONS

Resort credit valid per room, per stay, any room category / Applies as follow: \$40USD @food & beverage / \$40USD @spa y \$20USD @activities. Not valid with any other promo / not valid during holiday season.

HARD ROCK HOTEL LOS CABOS

BENEFITS FOR TRAVEL AGENT

Earn more with the all-inclusive Hard Rock Hotels. The more you book, the more epic the rewards:

- Recieve points for every booking you make and trade them for nights at any of our AIC resorts.
- Receive payments for every booking you make. (This is based on the roomtype and the roomnights)
- AMPED LEVEL: Your reservations give you an agent level (7 levels available) the more you book, you will be able to get, complimentary transfer, upgrades, access to events and more)

To claim your Amplified Rewards, travel agencies and travel agents must register first at en.myamplifiedrewards.com followed by www.allinagents.com. The agent must then link these accounts.

·To link accounts, agents must log in on allinagents.com and click on My Account. On the top left, agents will click on Link Accounts. Agents will be redirected to login using their Amplified Rewards login information at the bottom of the page. If you have any questions or concerns regarding your Amplified R.

TERMS AND CONDITIONS

Applies to bookings made directly through AIC Hotel Group or your preferred travel provider.

- Amplified Rewards are paid per room (min. 3 nights)
- Social and Wedding Groups for non-Amped, Silver, and Gold Amped Agents, you will be paid on up to 25 rooms qualify. Any additional rooms within the same group booking will not apply. For Amped Levels Platinum and above, Social and Wedding groups will be paid on the total number of rooms. To qualify, the agent must be Platinum level or above at the time of the group's travel dates.
- Travel agent rate, FAM, Interline, RnR program, OTA bookings (ex: Orbitz, Expedia, etc), no-show, canceled, or discounted rates do not qualify.
- AIC Hotel Group reserves the right to alter or withdraw this program at any time.

BENEFITS FOR GUEST (CLIENT)

- Complimentary amenity for birthday and anniversary
- For Early check-in, late check-out, room requests etc, please contact maguirre@hrhloscabos.com

TERMS AND CONDITIONS

THE RULES ARE SIMPLE:

- Eligibility: Retail Travel Agents with a valid IATA/CLIA/ARC, or TRUE from the USA & CANADA.



HILTON LOS CABOS

BENEFITS

- Daily American Breakfast for 2 pax at El Meson Restaurant.
- \$100USD Food & Beverage Credit per room per stay.
- Guaranteed 3pm Late Check Out.
- House Welcome Drink for 2 pax.
- Make it a Floating Breakfast for two (only when booking our brand new plunge pool suites).

BENEFITS DESCRIPTION

Book any of our room categories for a MLOS of 3 nights and get these amazing benefits for you or your valuable clients.

TERMS AND CONDITIONS

Minimum Length of Stay: 3 nights Food and Beverage Credit is non refundable or transferable. Can be used at any of our property restaurants, bars and beach club cabanas. Floating Breakfast only applies for our Plunge Pool Suites.

HOLIDAY INN EXPRESS

BENEFITS

- Free day pass in Cachet.
- 30% discount on all activities.
- Upgrade at no cost.
- 30% discount on the Best Flexible rate.
- Late check out at no cost.

TERMS AND CONDITIONS

These benefits are subject to availability, discounts cannot be mixed with other promotions.

HYATT ZIVA LOS CABOS

BENEFITS FOR TRAVEL AGENT

- Personalized welcome in-room amenity on behalf the travel agent.
- Upgrade to the next category (based on availability)

TERMS AND CONDITIONS

·“Effective dates: June 07, 2021 – Dec 20th, 2021
Travel Window: June 07, 2021 – Dec 20th, 2021
Blackout dates: Nov 25-28, 2021 -Dec 20th – Jan 3rd, 2021”

BENEFITS FOR GUEST

- Personalized welcome in-room amenity on behalf the travel agent.
- Upgrade to the next category (based on availability)

TERMS AND CONDITIONS

·“Effective dates: June 07, 2021 – Dec 20th, 2020
Travel Window: June 07, 2021 – June 07, 2022
Blackout dates: Nov 25-28, 2021 -Dec 20th – Jan 3rd, 2021”

JW MARRIOTT LOS CABOS BEACH RESORT & SPA

BENEFITS FOR TRAVEL AGENT

- Special amenity upon clients Arrival on behalf of the Travel agent
- Discounted rates for Travel advisors .

TERMS AND CONDITIONS

- Travel agent must send name ,confirmation# and arrival date at least 72 hrs before guest arrival to jwlc.gpalacios@grupodiestra.com
- Rates available year round ,please let us know when you are coming so we can welcome you personally contact jwlc.gpalacios@grupodiestra.com

BENEFITS FOR GUEST (CLIENT)

- Upgrade subject to availability
- Early check in or late check out subject to availability.

TERMS AND CONDITIONS

Based upon availability , for any question contact jwlc.gpalacios@grupodiestra.com.

LE BLANC

BENEFITS

- Applies for reservations of minimum 3 nights stay at Le Blanc Spa Resort Los Cabos will receive:
- Upgrade to the next room category.
 - Roundtrip transportation, private luxury.
 - Early check in / late check out.

BENEFITS DESCRIPTION

Enjoy the best luxury experience only at Le Blanc Spa Resorts.

Book 3 nights at Le Blanc Spa Resort Los Cabos and complement your trip with a guaranteed upgrade at the time of booking, luxury private transportation and early check in and late check out.

TERMS AND CONDITIONS

Applies only for reservations made by direct agencies. Applies for new reservations. Cancellations and re-bookings do not apply. Subject to cancellation without prior notice. We reserve the right to discontinue the promotion at any time. Unused amenities will not be reimbursed in cash. Does not apply to employee rates, agent rates, TO rates, FAM trips, site inspections and complementary or compensatory stays. Promotion not transferable to guests of other rooms. Reservations of less than 3 nights do not apply for this promotion. Inventory date closures apply. The promotion must be mentioned at the time of booking in order to be applied correctly in the system. The amenities listed above are subject to availability. Other restrictions may apply.



MARINA FIESTA RESORT & SPA

BENEFITS

\$100USD resort credit.

BENEFITS DESCRIPTION

Enjoy a \$100USD resort credit when booking more than 3 nights / any room category.

TERMS AND CONDITIONS

Resort credit valid per room, per stay, any room category / Applies as follow: \$40USD @food & beverage / \$40USD @spa y \$20USD @activities. Not valid with any other promo / not valid during holiday season.

NOBU HOTEL LOS CABOS

BENEFITS

Upgrade upon availability at Check in, Early check in/ Late check out upon availability. \$100USD Spa credit per massage starting from 50 min. 15% commision.

BENEFITS DESCRIPTION

Receive special benefits for you and your clients when booking at Nobu Hotel Los Cabos.

TERMS AND CONDITIONS

Benefits may be subject to change.

ONE & ONLY PALMILLA

BENEFITS

- \$100USD Food & Beverage Credit per stay per room.
- Applicable to all Room Categories .
 - No Minimum Length of Stay Required
 - Booking window - November 1st – January 3rd, 2021 January 3rd 2021 – January 3rd, 2022.
 - Travel Window - November 1st 2020 – January 3rd, 2022.

BENEFITS DESCRIPTION

An unforgettable stay at One&Only Palmilla is even more amazing with a \$100USD F&B credit offered to your clients on your behalf.

TERMS AND CONDITIONS

- Applicable to new bookings only.
- Amenity will be based on dynamic rates.
- Not applicable to group bookings (above 10 rooms).
- All normal booking, payment, cancellation and no show policies apply.
- One&Only Pamilla reserves the right to withdraw this offer at any time.
- Added value is also combinable with any current booking at time of booking.
- Added value is not combinable with any Consortia amenities; example, Virtuoso, Signature, Ensemble, Travellermade, Amex, Travel Leaders etc.

PARADISUS

BENEFITS

Upgrade upon availability.

BENEFITS DESCRIPTION

Upgrade to the following room category (upon availability).

TERMS AND CONDITIONS

Booking Window: Open Travel Window: September 15 to December 20, 2020 and January 3 to December 20, 2020.

PUEBLO BONITO

LOS CABOS BEACH RESORT

PACIFICA GOLF & SPA RESORT

ROSE RESORT & SPA

SUNSET BEACH GOLF & SPA RESORT

MONTECRISTO ESTATES LUXURY VILLAS

BENEFITS FOR TRAVEL AGENT

- Guaranteed Best Available Rate on Hotel Only and additional Spa credit for up to US\$150 per room.
- 12% Commision.
- "ANY TYPE OF GROUP, 12% commission on the room rates and 10% commission on Wedding Packages."
- "ANY TYPE OF GROUP
- When booking 30 room nights, the travel agent will earn 1 free night for his/her personal stay.
- When booking 60 room nights, the travel agent will earn 2 free nights for his/her personal stay.
- When booking 100 room nights, the travel agent will earn 2 free nights for his/her personal stay and \$500 usd credit towards Spa, Golf, room upgrades and premium F&B products.
- When booking 200 room nights or more, the travel agent will earn 3 free nights in an upgraded room for his/her personal stay and \$1,000 usd credit towards Spa, Golf, room upgrades and premium F&B products".

TERMS AND CONDITIONS

- Book directly on www.pueblobonito.com or Call Center Room Only US 1-800-990-8250 / Canada 1-855-478-2811
- Commission payment. 72 Hrs after the client´s departure date.
- 12% Commission applies only for room rates, Applies for any type of Group, 10% commision on the Wedding Packages does not apply on additional guests and extras.
- "Above concessions apply only for contracted groups (10 rooms minimum for 3 nights) when the group is booked directly
- Room nights are cumulative (several groups can be combined) regardless of the dates and the hotel booked
- Free nights apply at any Pueblo Bonito in Los Cabos or

Mazatlan, in an ocean view room, subject to availability, and with previous reservation. Benefits are nor transferable, combinable with other promotions and credits apply on regular prevailing rates/fees. F&B premium products do not include service fees"

BENEFITS FOR GUEST (CLIENT)

- Exclusive to your client(s), The Hotel will send a bottle of sparkling wine plus a \$50 USD spa credit on your behalf or on behalf of your Travel Agency.
- ANY TYPE OF GROUP a Welcome amenity with a personalized note from the Travel Agent or Travel Agency.
- FOR ALL TYPE OF GROUPS, One complimentary room upgrade / One free room night per every 25 paid HOTEL room nights at the property indicated in this contract / Location fees/Venue Rental fee waived for private events / Guest Rooms will have preference in view assignments subject to availability / 20% Discount in Spa treatments (corporal massages and facials). Applies for all group participants / 20% on Tee Times at our Quivira Golf Club, Jack Nicklaus signature golf course. Applies for all group participants.

TERMS AND CONDITIONS

- Register on Pueblo Bonito web page as Travel Agent and use the code TRVAGTGIFT when booking through our website or call center, and we'll send this thoughtful gift on your behalf to yur client(s). (Spa Credit is added to any other spa credits included on the room rate)
- Exclusive for direct Room Only Groups please contact weddingscabo@pueblobonito.com and groups@pueblobonito.com
- "Discover more in your personalized proposal!
- *"THE HOTEL" will not credit in cash or exchange by other services in case concessions are not used.
- **The Concessions are not combinable or additional to other public promotions not listed in this contract".



ROYAL SOLARIS

BENEFITS FOR TRAVEL AGENT

20% of Commission.

TERMS AND CONDITIONS

Commissions apply to direct bookings only. Minimum 3 nights stay.

BENEFITS FOR GUEST (CLIENT)

\$500 Usd in Resort Credit:

- \$180 Usd on Experiences services
- \$160 Usd on Spa treatments & massages
- \$110 Usd on Tours & Transfers
- \$50 usd on other services

TERMS AND CONDITIONS

Valid per room, per stay. Not combinable with any other promotion. Coupons cannot be transferable, accumulative or exchangeable for cash or any other service. Only one coupon per service or product applies. No deductions will be applied to the account at check-out and unused coupons will not be refundable. Valid for stays until December 17, 2021. Other restrictions apply.

SECRETS PUERTO LOS CABOS

BENEFITS

Special travel agent rates, free upgrade.

BENEFITS DESCRIPTION

Book your stay with us and receive special travel agent rates, free upgrade to our exclusive Preferred Club and complimentary access to hydrotherapy circuit at our Spa by Pevonia (one access per stay).

TERMS AND CONDITIONS

Rates are not combinable with other promotions. Does not apply on Holidays and Black out dates may apply. Reservations should be requested at kjajan@secretsresorts.com with copy of certification.

SHERATON HACIENDA DEL MAR GOLF & SPA RESORT

BENEFITS FOR TRAVEL AGENT

·(Public rate) - Commissionable Rate 10% for agents

REDISCOVER THE LOCAL

It includes:

- Breakfast for up to 2 people.
- 20% discount on Food and Beverages at any of the hotel's restaurants.
- Check-out until 4pm at no extra charge.

BENEFITS FOR GUEST

FANTASTIC RATE

- valid rate for guests.
- Rates from \$112USD + Taxes and Services.
- Cost per room per night for up to 2 people.

TERMS AND CONDITIONS

Book through the portal www.marriott.com/travelagents completing your Excellence training, valid for employees with IATA, ARC, IATAN; TIDS or CLIA Agency.

Valid for a maximum of 4 nights, one room per year. ID must be presented upon arrival.

Subject to availability and changes without prior notice.

SOLAZ, A LUXURY COLLECTION RESORT

BENEFITS

\$100USD resort credit.

BENEFITS DESCRIPTION

\$100USD Resort credit can be used at any expense on the Resort.

TERMS AND CONDITIONS

Not valid for paying the room and if they don't use it it's not refundable.

SOLMAR HOTELS & RESORTS

BENEFITS FOR TRAVEL AGENT

"Our generous commission plan includes:

Book 1 - 15 Room Nights and earn 10% commission
Book 16 - 25 Room Nights and earn 15% commission.
Book 26 - 30+ Room Nights and earn 18% commission.
30+ Room Nights 18% commission + 4day/3night gift certificate

Book 30+ room nights during 2021 and in addition to 18% commission, you will be rewarded with a 4 day/3 night certificate."

TERMS AND CONDITIONS

"Exclusive offer for Travel Agents. Learn about what makes Solmar Hotels & Resorts so special and reap the rewards.

Book 1 - 15 Room Nights and earn 10% commission
Book 16 - 25 Room Nights and earn 15% commission.
Book 26 - 30+ Room Nights and earn 18% commission.

30+ Room Nights 18% commission + 4day/3night gift certificate"

BENEFITS FOR GUEST (CLIENT)

15% off in spa treatments for two people, per reservation.

TERMS AND CONDITIONS

No applicable in products, non cumulative. Benefit os for two people per reservation.

TESORO LOS CABOS

BENEFITS FOR TRAVEL AGENT

18% Commission.

TERMS AND CONDITIONS

Minimum 2 nights stay.

BENEFITS FOR GUEST (CLIENT)

One bottle of Sparkling Wine and 30% off on Massages of 50 or 80 minutes.

TERMS AND CONDITIONS

Valid Only when reserve Junior Suite or Master Suite.

THE RESIDENCES AT HACIENDA ENCANTADA

BENEFITS

\$150USD Resort Credit.

BENEFITS DESCRIPTION

Enjoy a \$150USD resort credit when booking more than 3 nights.

TERMS AND CONDITIONS

Resort credit valid per room, per stay, any room category / Applies as follow: \$70USD @food & beverage / \$40USD @spa y \$20USD @activities. Not valid with any other promo / not valid during holiday season.



THE VILLA GROUP CABO

BENEFITS

Up to 15% commission, Welcome amenitie for every guest on behalf of the agent.

BENEFITS DESCRIPTION

Enjoy higher commision and guest recognition.

TERMS AND CONDITIONS

Commissions apply to direct bookings only. To deliver welcome amenitie the reservation details and request must be sent at least 3 business day prior to arrival.

ZADÚN, A RITZ CARLTON RESERVE

BENEFITS

- Commissionable rates: 10%
- Upgrade subject to availability: to the next category.
- 50USD one-time resort credit, to be used at Food and Beverage outlets and Spa Alkemia.
- Early check-in and late check-out based on availability at arrival.
- Welcome amenity on behalf of the agent: the resort will set a fruit basket and a personalized letter from the agent inside the room.

TERMS AND CONDITIONS

- We will need a credit card prepayment to reserve your room.
- Concessions are not combinable with other promotions.
- Blackout dates apply.
- You may cancel your reservation for no charge before 11:59 PM local hotel time 2 days before arrival+F32.



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